



1012016 Will be the Year of Recruitment Marketing

48%

of HR professionals already have or plan to hire someone in 2016 who is responsible for recruitment marketing. To keep up with today's consumerminded job seekers, modern recruiting professionals are proactively attracting and engaging candidates and adopting recruitment marketing techniques and tools.

65%

of HR professionals agree that hiring a dedicated recruitment marketing specialist would make their company's recruitment efforts more successful.

Companies need to **PREPARE FOR FUTURE HIRING NEEDS**and **AVOID TALENT SHORTAGES**by thinking like marketers.

86% of HR professionals agree that recruitment is becoming more like marketing.



HOW MUCH TIME ON AVERAGE DO COMPANIES SPEND BACK-FILLING A POSITION?

To avoid a costly and lengthy time-to-fill, employers can build talent pools and nurture passive talent until they are ready to apply for an open position.

5% Less than 7 days

12% 7-14 days

33% 15 - 30 days

30% 31 - 60 days

8% 90+ days

Don't track

8%

86%

222







of HR professionals agree that recruitment marketing is an effective strategy to identify, attract, engage, and nurture candidates.

What job seekers think about TALENT POOLS:

71%

of job seekers agree that utilizing talent pools is an effective strategy for companies to identify, attract, engage, and nurture top talent. 75%

of job seekers agree that companies should develop more talent pools to keep job seekers up to date on company information including job alerts and other announcements.



Technology and the world of recruiting have changed dramatically in recent years, giving employers access to better and more powerful recruitment tools. Now is the perfect time to dive deeper into modern recruitment marketing technology to see what it can do to support your recruiting staff, your candidate engagement, and your bottom line.